Tempus Technologies was founded in 1987 and provides payment integration services to over 10,000 merchants around the United States. Since 1995, Tempus Technologies has focused solely on integrating its merchant clients into First Data’s payment solutions. “Partnering exclusively with First Data allows us to focus on the depth of First Data’s products,” says Jason Sweitzer, President at Tempus Technologies. “First Data is a technology leader. We don’t see other processors innovating like First Data and so our partnership with them helps us to stay on the cutting edge with our customers.”

However, in order to offer its customers access to the myriad products, platforms and functions that First Data can provide, Tempus Technologies’ developers spent considerable time creating, testing and certifying code for each project. They needed a simpler solution.

They got it with Rapid Connect.

A FIRST DATA CUSTOMER SUCCESS STORY:
RAPID CONNECT DRIVES SIGNIFICANT SAVINGS FOR TEMPUS TECHNOLOGIES

Client
Tempus Technologies

Challenge
Increase efficiency in integrating with First Data products and services

Solution
First Data Rapid Connect Solution

Results
• Significant cost savings due to decreased development time
• Higher code accuracy in less time due to automated testing tools
• Ability to offer merchants expanded functionality with faster speed-to-market

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The Challenge
Today’s merchants are constantly challenged to accept payments in all the different ways that consumers demand: credit, debit, checks, open loop, closed loop, online, near-field, mobile... the list goes on. And advancements are released nearly every day.

Tempus Technologies prides itself on helping its merchant clients take advantage of all the functionality that they desire, but that often demands significant programming time.

"It is very expensive to get a merchant up and running and to certify them to a platform," says Jason Sweitzer, President. "As the host systems have grown over the years, features have been bolted on and added on and patched together to create very powerful products but they are very complex to integrate."

Until recently, Tempus Technologies’ developers had to create, test and certify new codes on different platforms and in different testing environments every time merchants integrated a new product or service. It was a costly, time-intensive process.

The Solution
Tempus Technologies was a pilot partner for First Data’s Rapid Connect, a tool that enables software developers to integrate merchants to any payment platform or function from one, easy-to-use portal. Using this single interface, developers can create and store code, test code and receive immediate evaluation, and certify quickly.

"It’s self-service. You just test your code, get results, fix it and go forward," says Sweitzer. "Also, you get to deal with nice, fancy XML instead of old bitmaps and tables. There are far fewer 'gotchas' in terms of things that will mess up your developers."

Rapid Connect’s "Sandbox" allows for real-time testing and automated certification. It includes an online test environment with automated diagnostic tools, sample applications, error diagnosis of failure points and immediate visibility into test results. Rapid Connect can potentially reduce certification time from months to weeks.

Additionally, Rapid Connect’s "Marketplace" feature allows Tempus Technologies’ developers to create in-depth product profiles for their applications so they can promote them to merchants.

The Results
"One of the most obvious measurable benefits is the time savings and the money saved on development," says Sweitzer. "When you have expensive developers working on a project and they are able to work faster, that’s always a good thing."

Sweitzer also says that his team has more confidence in the code that they’re creating because it is analyzed digitally rather than manually. Further, he says that he is able to provide better service to his merchant clients because it is easier to integrate with more platforms and features, no matter how obscure.